



## Turnkey Immersive Studio by Polymedia-Europe

### VC manufacturer's solutions

- ▲ Expensive from \$ 290,000.00 up to \$500,000.00 for each configuration depending on the manufacturer PER ROOM.
- ▲ Outrageous maintenance contract? almost "forced" by existing manufacturer
- ▲ So called Re-activation fees?
- ▲ Expensive MCU/services to enable users to talk to more then one site?
- ▲ Expensive Record and Playback unit functionality

### Our solutions are

- ▲ Affordable Solution sets (we are not offering just a codec but a complete room).
- ▲ Furniture of our own design developed for integration.
- ▲ Low yearly maintenance contract (for the complete room that is similar or lower then the one requested for just a TP codec).
- ▲ Hotline support On-Line
- ▲ 1-99 concurrent participants (up to one thousands per server)
- ▲ Recording and playback functionality for free

### The Studio solution includes

- 1 x Conferencing Unit FULL HD
- 1 x Wireless keyboard & Mouse
- 3 x Full HD cameras
- 1 x Sound package amplifier and speakers
- 3 x Ceiling mounted microphones
- 1 x Microphone mixer
- 1 x Rosetta Furniture set
- 3 x FULL HD Monitors 55"
- 1 x FULL HD data monitor 46"
- 1 x Cable cubby with 1 x VGA, 1x Audio, 1 x RJ45 LAN and 1 x 230V
- 2 x Cable cubby with 2 x 230V
- 6 x Conference chairs on wheels
- 1 x Room control system to select the right configuration
- 1 x Interface controller for the lights
- 8 x Ceiling mounted LED lights
- 1 x Front and back acoustic walls
- 1 x Ceiling acoustic panels
- 1 x Full Licence for 1-99 participants with H323/SIP calls

All that for **€ 48,500.00**

Installation cost € 3,300.00

1 year Polymedia hotline support per room € 2,900.00

1 yearly software support Visimeet € 156.00

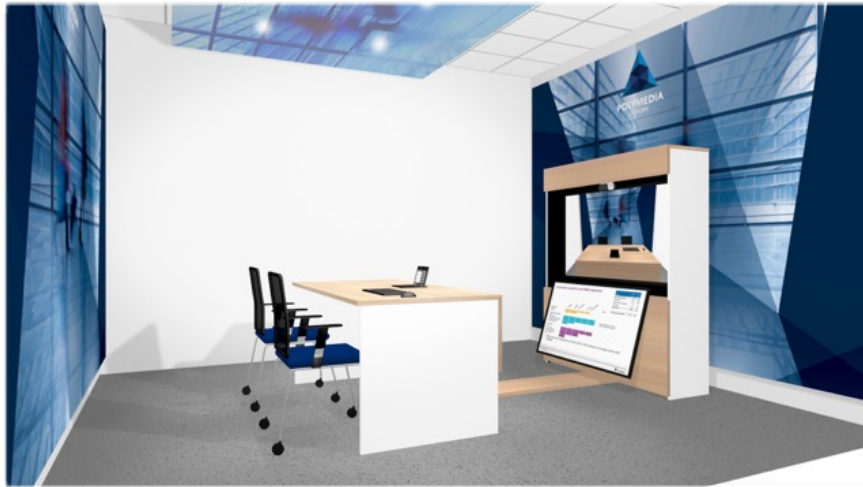
Excluding Accommodation, travel, transport and VAT.



**POLYMEDIA**  
EUROPE

## Our 2 and 4 Participants Immersive Studio

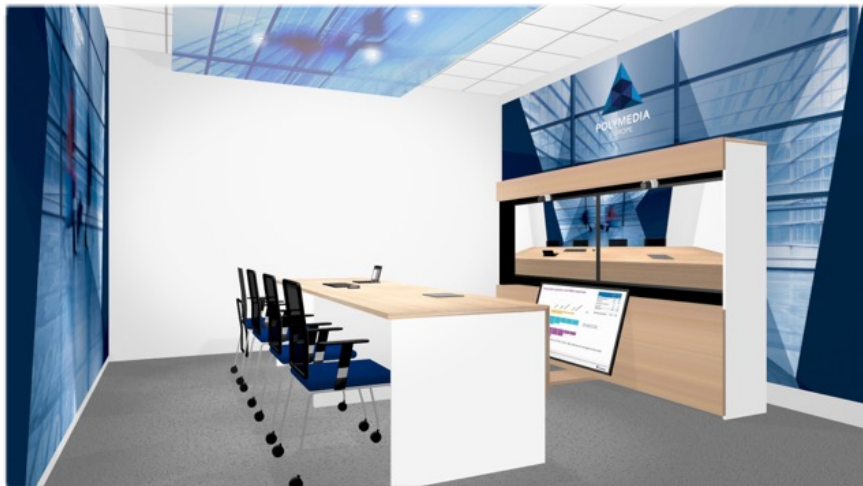
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**10% OFF FOR TWO Studios**

**€ 25,000.00**

Installation cost € 2,200.00  
1 year Polymedia hotline support per room € 1,500.00  
1 yearly software support Visimeet € 90.00  
Excluding Accommodation, travel, transport and VAT.



**20% OFF FOR TWO Studios**

**€ 43,200.00**

Installation cost € 2,900.00  
1 year Polymedia hotline support per room € 2,590.00  
1 yearly software support Visimeet € 156.00  
Excluding Accommodation, travel, transport and VAT.

**Contact Us: [sales@polymedia-europe.com](mailto:sales@polymedia-europe.com)**

Visiting Address:

Sloterweg 303  
Badhoevedorp  
The Netherlands  
Tel: +31 (0)20-7401100

Discounts do not apply to labour costs, consultancy, training and support contracts.